

MODULE 1

1-2 *What is a Total Stylist?*

The most important attribute is attitude. Everything starts with a good attitude. If you have a positive attitude, I can teach you everything there is to know on becoming a Total Stylist.

MODULE 2

1 *Congratulations, you have graduated! Now what?*

2-3 *Should I be an Assistant?*

This is a great opportunity to have a steady income while learning the salon industry firsthand. Find a stylist you look up to professionally. Absorb everything like a sponge. Continue to keep a positive attitude and appreciate the opportunity they have given you to start up your career.

4 *Should I be an Apprentice?*

If someone is willing to teach you at their cost, take advantage of this opportunity. Being a new stylist, you have more time on your hands than you ever will, especially advanced training and education, allowing you to put into practice what you are learning to become successful.

5 *Should I Booth Rent?*

Before you sign a booth rental contract, make sure you know you have enough clientele. Many stylists must work two jobs to make ends meet. I believe this is why 80% of stylists leave the industry in the first 3-5 years.

6 *Should I find a Commission Salon?*

Make sure you choose the right path for you, long term. Do you see yourself in this salon environment for 5-10 years or more? Take the time and interview some other stylists in a commission salon, if possible, to make the best decision for you.

7 *Becoming Self-aware*

The assessment tests that I would recommend for the next courses are: The 16 Personalities.com and the Kolbe.com. Do not skip this part. We will be referring to these tests during the next courses of The Total Stylist. It will be hard to follow along if you do not. I will be using their verbiage. The Kolbe shows you how to process information and how to communicate with others.

8 *Going Over the 16 Personalities*

Knowing more about yourself will be a great foundation for your future in the service industry. Learn your strengths and weaknesses. This way you will know how to interact with your clients.

9 *The Kolbe A Index*

Using the Kolbe A Index will open the doors for a better understanding of your method of operation, your natural strengths and weaknesses.

10 *The Total Stylist Takeaway for these assessments combined*

Make this a group effort with your family, friends, or colleagues.